



COMPANY PROFILE



IPC
GROUP HOLDINGS (Pty) Ltd

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ABOUT US

IPC Group Holdings (Pty) Ltd ("IPC") is a management consultancy providing professional engineering, consulting, transaction management development and project management services for mining, energy and construction projects.

IPC is privately owned, South African based 100% Black Economic Empowered Company with Level 1 BEE accreditation.

The Company aims to have a significant market share of this broad transformation and ownership of the resources of the country.

MISSION STATEMENT

The Company's growth strategy is to participate in key developing sectors, by adding value based on its key competencies. We focus in a diverse array of projects where organic growth is key to sustainable job creation. We seek strategic partnerships with established companies who are leaders in their fields of expertise to create critical mass, financial resources as well as technical expertise.

OUR VISION

We value our clients and always strive to deliver the highest levels of professionalism, efficiency, effectiveness and transparency. We endeavour to be the best and to create value for both ourselves and our clients.



OUR SERVICES

IPC specialise in providing a one-stop service for the management and development of a variety of large-scale projects. We provide our clients, who may be mine owners, property owners, developers or tenants, with the expertise to guide a project through the complex development process from concept through to project completion. The company has a multi-disciplined pro-active philosophy and is able to advise on alternative and/or more cost effective solutions at any stage of the development process.

IPC has integrated three commercial related, although traditionally separate services to provides a single point of responsibility for our customers overall project needs. Each of these disciplines impact

on the others and as such our integrated operating frameworks offers the most significant benefits. Most importantly, you rely on one point of accountability with breadth of expertise to achieve cost effective, strategic solutions to serve you efficiently.

We offer a balance of highly qualified professionals representing a wealth of expertise and experience. being part of a high quality conscious organisation, every team member at IPC is challenged with achieving continual improvement on our clients behalf, working hand in hand with clients for long term mutual profit and growth in a motivated environment of commitment, trust and integrity.

Our service portfolio includes the following:



PROJECT MANAGEMENT

- Turnkey Project Development
- Contract Administration
- Time Management & Planning
- Value Engineering



DEVELOPMENT MANAGEMENT

- Project Viability Studies
- Land Assessment
- Financial Engineering
- Mentorship Programmes



CONSTRUCTION MANAGEMENT

- Supply Chain Management
- Cost Control
- Procurement
- Field Management



EXPLORATION & ACQUISITION

- Mining and Processing
- Land Rehabilitation and Mine Closure
- Transport and Logistics
- Commodities Trading

PROJECT MANAGEMENT

Project Management is critical to any development project. The correct implementation and strategy for a project management system will ensure accountability, financial sustainability and successful project delivery.

Project management forms the basis of our business delivery process and apart from our people is the most important aspect of our business.

IPC operates on very strict project management principles and ensures all projects undertaken are managed accordingly.

IPC employs state-of-the-art IT support systems to manage and communicate every development aspect of its projects. All of our technical consultants are equipped with project management training, knowledge and experience in their respective disciplines. Through our experience in managing projects, we have been exposed to best practice in project management and selected those principles, practices and tools that make the most significant difference in delivering projects as planned, irrespective of the technical discipline.

We acknowledge and adopt best project management best practices from PMBOK, Prince2 and Agile Project Management and apply the Prince 2 principles and practices to manage projects. Our hybrid project management approach and system allows us flexibility and security to implement and manage complex assignments with relative ease.

All projects are also coordinated and monitored at a higher level from our Programme Management Unit (PMU). Our Executive Programme Manager heads up the PMU and fulfils the role of overseeing all the projects from the PMU to ensure that the relevant project stakeholders are involved and informed continuously on project performance.

We offer our clients and project stakeholders access to various customisable reporting dashboards so that they have first hand access to various aspects of project developments as well as mechanisms to communicate at grass-roots levels with our PMU, contractors, subcontractors and responsible staff. Transparency during our development processes are paramount to maintain client buy-in at all levels as well as credibility from all service providers.

FINANCIAL MANAGEMENT SERVICES

IPC offers various finance options to suitably qualified clients at reasonable interest rates to assist with:

- Infrastructure Finance
- Bridging Finance
- Project Finance
- Debt Finance

Our finance offers are structured by teams of product and industry specialists to ensure our clients extract the maximum value and benefit at the most competitive rates.

TRANSITIONAL ADVISORY SERVICES

IPC's focussed broad-based transactional advisory services allow companies drive inclusive growth by focusing on their capital and transaction strategy through to execution to drive fast-track value creation. We assist companies expand into new markets, seize the next M&A opportunity and realise their growth ambitions by better managing their capital.

IPC professionals have been called upon to fill voids in leadership or specific skill sets in order to assist companies in a variety of transitional states. A representative sampling includes:

- Transitioning from manufacturing to distribution supported by global product sourcing
- Assessing and redirecting sales and marketing strategies in response to transition within industries
- Expansion and/or redirection of product offerings to more fully exploit existing distribution channels

Our services in these areas have resulted in dramatic increases in our clients' sales, gross margins, overall profitability and their ultimate ability to compete, survive and flourish through changing markets, industries and economic conditions.

DEVELOPMENT OF PRIORITY INFRASTRUCTURES

South Africa, as in the rest of the continent, has a huge backlog of housing for its indigents. Our upgraded transport networks, new business opportunities, economy and other living incentives have increased this demand exponentially.

Housing development remains a priority delivery objective for our government. Although many developments have been completed and are currently ongoing, there remains a huge deficit for housing and accommodation for the masses of our people.

IPC is currently working on large-scale housing projects that have been earmarked as a priority projects by government. We are confident that our delivery framework for implementing these types of projects will also benchmark other similar projects to be executed by government and provide us the opportunity to further participate in the development of our country.

Our long term relationships with government departments and their representatives responsible for mass housing and infrastructure delivery enables us to explore options for service delivery and allows us to structure projects and facilitate the inclusion of third party developers and financiers Our mandates are geared to expedite service delivery objectives and create win-win business opportunities and relationships for all parties concerned.

RENEWABLE ENERGY

IPC aims as far as possible to model large development projects on Green and Sustainable energy infrastructures. The rising cost of fossil fuels and the threat of Climate Change has made the demand for green, sustainable and renewable energies more attractive.

Additionally, there has also been positive developments in this field which include improvements in efficiency as well as diminishing prices. Affordable and clean energy is one of the 17 Sustainable Development Goals because energy is crucial to economic development. Countries with low electrification rates have lower GDP per capita and are less developed. Logic dictates, increased energy access leads to improvements in healthcare, education, life expectancy and economic opportunities.

IPC relies on its extensive global partnership base of engineers, leading technology vendors and financial resources to configure the best possible deal structures for all project stakeholders. We are dedicated to unlocking real value and making an impact for our stakeholders and investors.

Of the 5 varieties of Renewable Energies – Biomass, Solar, Wind, Tidal, and Geothermal power, we focus mainly on the first three mainly because of local adoption, geographical preference and price considerations.



MINING & RESOURCES

IPC directors have extensive experience as mine owners, resource traders and project developers locally and internationally. Our current mining focus is to utilise innovative technology driven solutions like smart bore hole, driver-less trucks, mapping by drone or smart vaults and vents to buffer the challenges the industry poses globally whilst creating sustainable working environments for many individuals.

Our aim is to create an environment where Innovation is not just mere lip service but way of life. With specific reference to African mining industry, innovation is constrained and most of it is limited to development of continuous mechanised mining that too with imported machines and technology resulting in higher cost of mining, lower economic growth, reduced employment in mining.

Our approach to sustainable mining is based on the need to build an innovation ecosystem within Africa that can reduce cost of mining by applying local technology, encouraging entrepreneurship within local talent via collaborating with International players and innovators to develop local talent and technology, intensive to attract talent towards Mining Innovation need to be in place.



Currently in Africa we don't have a open platform where we are educating young entrepreneurs, Mining Engineers, Geologists for Mining Innovation. IPC strives to not only need to educate people in mining sector about Innovation but we also need to build an awareness toward innovation at university level in order to involve young talent pool in the process.

IPC's mining division will grow organically through resource trading and acquisitions. Our current portfolio is largely dominated by resource trading as this is our strategy to generate good sustainable income that will afford us to make investments in mining operations and green field opportunities.





CONTACT US



Registration Number: 2006/028/103/07

Address: 1st Floor Dunkeld west Centre, Jan Smuts ave, Dunkeld West, Jhb, RSA, 2176

Postal Address: Postnet Suite 279, Private Bag X1, Melrose Arch, Jhb, 2076

Tel: +27 87-378-1033

